

Jack Denny

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SUMMARY

- ◆ Business Liason to Technology Resources
 - ◆ Disciplined Approach to Problem Resolution
 - ◆ Highly Organized and Detail-Oriented
 - ◆ Hands-On and Project Management
 - ◆ Developed Interpersonal Skills
 - ◆ Strong Team Leadership
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OBJECTIVE

Practical Technology Solutions LLC provides small businesses with business-focused technology solutions in a timely and cost effective manner. PTS supplies a single point of contact for technology support through a team of dedicated professionals so our clients can focus on their core business.

EXPERIENCE

Practical Technology Solutions, LLC 45 Church St.-Suite 101 Stamford, CT, 06906 **6/01-Present**

- ◆ Provide comprehensive IT services for clients to improve their utilization of technology at levels ranging from complete technology outsourcing to complimenting existing in-house resources
- ◆ Build and expand a network of independent support professionals to effectively cover all client technology requirements including computer hardware, software, networks, web sites, cabling, application development and telephony
- ◆ Partner with clients to solve business problems using cost-effective technology solutions with thorough documentation
- ◆ Provide the proper level of user training to create client self-sufficiency
- ◆ Develop a business completely through client referral from satisfied customers

CBI North America Inc. 237 Park Ave.-21st Floor New York, NY, **9/96-6/01**
(A subsidiary of Coleman Bennett International PLC) London, England

Director of Project Management 10/97-6/01

- ◆ Responsible for the operations (project management and sales) for *CBI North America Inc.*
- ◆ Managed multiple market data review projects and implemented cost savings of \$500k per year for WestLB and \$350k per year for AIG and multiple other clients
- ◆ Design a project plan for a new 200 position trading floor using virtual reality techniques to maximize trader density with flat screen technology (WestLB)

Senior Trading System Designer and Project Manager

Brown & Company 1 Beacon Street Boston, MA 9/96-10/97

- ◆ Project Manager for a \$6M project consisting of a complete technology overhaul with complete voice and data network redundancy
- ◆ Project involved standardization of eleven branches, the home office and a new call center on Northern Telecom PBXs and a TCP/IP based frame relay data network

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- Union Bank of Switzerland** 299 Park Avenue New York, NY **8/94-9/96**
Vice President - Account Manager for Fixed Income Department
- ◆ Functioned as a liaison between approximately 300 fixed income traders and the central technology organization for all service issues including escalation of operational support problems, obtaining business unit cross-charge approvals, and managing special projects
 - ◆ Designed and implemented a cross-departmental status tracking system for all moves, adds and changes (MAC). The MAC system eliminated three weekly status meetings, provided on-line progress reports, estimated completion dates and cost chargeback automation.
 - ◆ Improved customer service through re-organizing centralized trading operations group into business dedicated teams. This structure provided a superior level of maintenance and relocation support than was provided previously by technology structured IT groups.
- J.P. Morgan Inc.** 60 Wall Street New York, NY **6/91-8/94**
Assistant Vice President - Distributed Computing Manager 1/94-8/94
- ◆ Managed a technology support group of six providing primary support for desktop and network issues crossing three operating systems including IBM PCs, Apple Macs and UNIX workstations
 - ◆ Implemented disaster recovery and contingency plans at a remote second site (ERI)
 - ◆ Created an effective centralized hardware/software order system using Lotus Notes
 - ◆ Designed and implemented an accurate chargeback system for the entire Global Markets department comprised of approximately 1200 users
- Assistant Vice President - Market Data Operations Manager 6/91-1/94
- ◆ Managed fifteen technical professionals responsible for the maintenance, relocation, and upgrades of more than 550 trading workstations and 500 dedicated terminals
 - ◆ Increased coverage for front-line maintenance activities through staggered shifts
 - ◆ Added small relocation projects to group's responsibilities without additional resources
 - ◆ Directed, prioritized and evaluated the performance of multiple vendors. The improved relationships resulted in increased service under the same maintenance contracts which saved approximately \$300K/year
- UBS Securities Inc.** 299 Park Avenue New York, NY **5/87-6/91**
Telecommunications Officer - Communications Department Deputy 12/88-6/91
- ◆ Managed four market data technical analysts responsible for more than 350 trading positions covering market data maintenance and implementation functions
 - ◆ Management of the entire communications staff of 12 in a backup role as departmental deputy
 - ◆ Reduced Mean Time to Repair by 35% through a new trouble call tracking system
- Telecommunications Engineer 5/87-12/88
- ◆ Responsible for two market data technicians supporting 200 trading positions
- Micrognosis Inc.** **5/84-5/87**
Consulting Project Manager 60 Queen Victoria Street London, England 4/86-5/87
- ◆ Consulting for Control Data's Financial Information Services Division in London involved project management on three of CDC's largest Micrognosis accounts
 - ◆ Trained new project managers on the Micrognosis product and project management methodology during the "Big Bang" in London
- Technical Project Manager 100 Saw Mill Road Danbury and NYC 9/84-4/86
- ◆ Technical manager of system implementation projects coordinating marketing, system design, engineering, and manufacturing functions for VAQ video switching systems

EDUCATION

Bachelor of Science in Electrical Engineering, Lehigh University, 1984